

# CONVERSION MADE EASY

Acuma helped a Client to create a new reporting system, enabling better insights and increased productivity.



## CLIENT OVERVIEW

Our Client is a successful UK based international distribution and outsourcing group with operations span across 29 countries and 4 continents. They supply internationally sourced products that are essential for their customers to operate their businesses. The revenue and adjusted operating profit as of 2015 were £6.5bn and £455m respectively.

### Client

A multinational distribution and outsourcing company

### Industry

Distribution

### Service Offering

BI solution, Deski to Webi Conversion and testing



Acuma successfully converted around 2000 files from Deski to Webi format and tested it under 30 test environments to ensure compatibility and performance

## Business Challenge

The Client's Business Intelligence (BI) organisation managed and monitored the Data Warehouse and Data Marts and used SAP Business Objects as the query, analysis and reporting tool. They have built thousands of Desktop Intelligence (Deski) reports and used it across its various operating branches to support the operational reporting. The main challenge was the inadequate support for Deski reports and compatibility issues. The Client sought for a solution that could resolve the said issues and improve the system performance.

## Business Solution

Acuma proposed converting all the Deski files into Webi files and implemented the project in three different phases: Assessment, Conversion and Testing. In the Assessment phase, Acuma and the Client team together grouped the Deski reports into batches. Each report was manually assessed, observed and documented to determine the parameters for categorisation. During the conversion phase, Acuma converted the frequently used files to review conversion result and logs. Around 2000 Deski files were converted during the conversion phase. In the final phase, the converted files were tested under 30 different test environments and ensured they are defect free.

## Business Benefits

- 99% conversion accuracy on look and feel was achieved
- Negligible time was spent on user testing on account of the quality of the conversion
- Acuma's offshore support ensured enough time for the Client's internal team to focus on high priority tasks thus increased the productivity by 25%
- Enhanced quality of reports provided more information and better insights