

Acuma FAST FACTS

Acuma, a part of Saksoft group, is a global IT services company with recognised leadership in:-

- Information Management solutions
- Application Development
- Testing services

Founded: 1979

Group sales revenue: \$30million

Organisational Structure:

- Acuma is the UK-based arm of the Saksoft group of companies.
- Acuma's head office is in Manchester, UK
- International sales offices in London, Manchester, Frankfurt, New York, Singapore and India
- International fully-integrated resource centres in Manchester, Noida and Chennai

Capability: Acuma provides an "end-to-end" partnership approach to our customers spanning strategy definition, solution implementation and on-going support services. These are delivered using an optimum mix of on and off-shore resources to provide true expertise cost effectively.

- **Strategy:** pragmatic, value-driven strategic 'roadmaps' for solution and service delivery.
- **Solutions:** development and implementation of:
 - Information management solutions – business intelligence, data warehousing, data integration, data quality improvement, information distribution.
 - Application Development – requirements analysis, specification, development, deployment in .NET, PHP, Java environments.
 - Testing – QA process definition, application testing, integration testing, deployment testing, performance testing.
- **Service:** supporting the ongoing use and exploitation of delivered solutions, including training, skills transfer, managed services, technical and application support.

Customer Delivery Model: Maximising value to our customers through fully integrated on-shore consulting and management capability with optimum on/off-shore project resources, certified to ISO 9001 (UK) and SEI-CMMI level 5 (India).

Geographical reach: Acuma offers local knowledge with a global perspective. Over the last ten years, the Group has implemented information management solutions on behalf of its clients in over 20 countries worldwide including UK, USA, France, Germany, Spain, Italy, Netherlands, India, Singapore, Saudi Arabia and Russia.

Industry experience includes; Banking, Insurance, Telecoms, Local and Central Government; Retail – FMCG/CPG, Life Sciences, Hospitality, Travel and Leisure, Utilities.

Customers: Over 200 customers including many of the Forbes Global top 400 organisations such as: Vodafone, HBOS, Barclays, GlaxoSmithKline, Aviva (Norwich Union), Morgan Stanley, AstraZeneca, EON (Powergen), Coca-Cola, ABN Amro.

Other customers include; Wolseley Centres, William Hill, Virgin Atlantic, Vernons, TransUnion, River Island, Riyadh Bank, Opodo, Megabowl, Leo Pharma, Learning and Skills Council, Interflora, HM Revenue and Customs, First Choice, Development Bank of Singapore (DBS), Colt Telecom, Citibank, Brakes, BNFL, Aeroflot.

Business partners include; Siemens, Capita.

Technology partners include; IBM, Microsoft, Oracle, Business Objects, Informatica, Microstrategy, Cognos, SAS, HP, Netezza and many more.

Corporate Descriptors

4 word descriptor:

Global IT services provider

10 word descriptor:

(Acuma is a)

Global provider of Information Management, Application Development and Testing solutions.

50 word descriptor:

Acuma is a global IT services company with recognised leadership in Information Management, Application Development and Testing solutions. Acuma provides an “end-to-end” partnership approach spanning strategy definition, solution implementation and support services. These are delivered using an optimum mix of on and off-shore resources to provide true expertise cost effectively.

300 word descriptor and Press release boilerplate:

Acuma is a global IT services company with recognised leadership in Information Management, Application Development and Testing solutions.

Acuma, founded in 1979, is the UK arm of the Saksoft group of companies with group revenues of \$30 million and over 500 employees. Headquartered in Manchester, with offices in the USA, Germany, Singapore and India, Acuma provides an “end-to-end” partnership approach spanning strategy definition, solution implementation and on-going support services.

Acuma’s delivery model is based on providing true expertise cost effectively using an on-shore consulting and management capability with fully integrated on/off-shore project resources with global quality standards. In the field of Information Management, Acuma’s capabilities include business intelligence, data warehousing, data integration and migration, data quality improvement and information distribution. In Application Development, Acuma specialises in Web Development using .NET and Java based solutions and covers the entire project lifecycle from needs analysis to final deployment. In Testing, Acuma offers a full capability including QA process definition, integration testing, deployment testing and automated load and performance testing.

On-going support services include training (Institute of IT Training certified), skills transfer, project management, remote or hosted managed services and technical support.

Partnering with key technology companies such as IBM, Microsoft, SAP and HP Acuma is a truly global company having implemented information management solutions on behalf of its clients in over 20 countries worldwide including UK, USA, France, Germany, Spain, Italy, Netherlands, India, Singapore, Saudi Arabia and Taiwan.

Acuma’s industry experience extends across banking, insurance, telecoms, retail, life sciences, hospitality, travel & leisure and the public sector. Customers include government departments, as well as many ‘blue-chip’ and high street brands including: Vodafone, BNFL, Learning and Skills Council, HBOS, Barclays, Riyadh Bank, GlaxoSmithKline, AstraZeneca, Virgin Atlantic, Interflora, Morgan Stanley, Coca-Cola, Wolseley, Colt Telecom, Citibank, Development Bank of Singapore (DBS) and HM Revenue and Customs.